The Trustees of Reservations

Conserving the Massachusetts Landscape

1993 Annual Report

The Trustees
of Reservations

Conserving the
Massachusetts Landscape
Since 1891

572 Essex Street
Beverly, MA 01915
Telephone (508) 921-1944

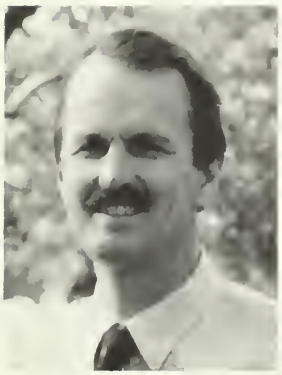
The Trustees of Reservations is the world's oldest land trust. Founded in 1891 by Boston landscape architect Charles Eliot, it preserves for public use and enjoyment properties of exceptional scenic, historic and ecological value throughout the Commonwealth.

Today, The Trustees of Reservations owns and manages 75 properties, totaling more than 19,000 acres, all open to the public. The Trustees also holds conservation restrictions on 113 parcels, protecting an additional 7,900 acres, whose ownership remains in private hands. Through its Land Conservation Center, The Trustees of Reservations continues to save open land across the state.

The Trustees of Reservations is a private, non-profit organization with more than 11,500 members. It relies for support entirely upon membership dues, voluntary contributions, admission fees, grants and endowments.

Dedicated to Charles W. Eliot II,
1899-1993, whose lifelong service
advanced the mission and goals of
The Trustees of Reservations.

Dear Friends and Trustees:



It almost goes without saying that the fortunes of The Trustees of Reservations are closely tied to the weather. Therefore it would have been a miracle for the 1992 season to match the previous year's success story, and it didn't. Thirteen rainy weekends in the spring and summer saw to that, keeping people *out* of the out-of-doors and *off* the reservations. The sluggish economy didn't help either as the year-end annual appeal failed to make goal, falling 6 percent short.

Sounds pretty dismal, doesn't it? Well, the bad news ends there.

In fact, The Trustees of Reservations had a very *good* year, raising more dollars and saving more properties than ever before. In the process the books stayed balanced, thanks to strong discipline and rigorous cost controls throughout the organization. While response to the annual appeal was indeed down, membership growth was up, continuing the remarkable trend of recent years. Sales of memberships at the reservations themselves showed a dramatic 12.6 percent increase in spite of the weather.

In addition to annual giving, The Trustees received tremendous support for the land acquisitions of Coddings Meadow, the McMullan property and Upland Farm, and the post-hurricane restoration of Mytoi gardens, the Doane's Falls Safety Fund, and the Long Hill master plan. In all, a total of 14,581 donors contributed $1,413,642 to The Trustees last year.

These figures do not include donations to the Centennial Campaign. At this writing, over one thousand of you have brought us to within a million dollars of our $10 million goal. By the time this report reaches your hands we fully expect to be over the top!

The second century of The Trustees of Reservations is certainly off to a super start. The enthusiasm and generosity of you, our supporters and volunteers, are truly phenomenal. Starting with the outstanding leadership of Chairman Norton Sloan and President Hall Peterson on down to our newest member, you all have made possible the successes that are described on the pages that follow. While we tend to measure our performance in numbers of acres saved or dollars raised, our greatest strength is the commitment of those who devote their time, energy and financial resources to the cause.

Future generations will undoubtedly add their thanks to ours.

Frederic Winthrop, Jr.
Director

Financial Report

Fiscal Year 1993
April 1, 1992 - March 31, 1993

Following the hugely successful centennial year, which encompassed most of fiscal 1992, fiscal 1993 ending March 31st, 1993 reflected the twin pressures of a poor economy and less-than-ideal weather. Both factors had a negative impact on reservation and event receipts and the overall level of contributions. Despite the pressure, membership dues were up significantly, and that increase coupled with strong professional management resulted in a small gain for the year.

The drop in contributions from last year's total reflects in large part the fact that the 1992 numbers included the value of a gift of property. That factor alone added about $300,000 and obviously is not the sort of thing that is liable to be repeated most years.

The annual budget includes 5 percent of a three-year moving average of the total value of our endowment funds. This is the amount we think we can spend and still have sufficient additional return on the endowment assets each year to off-set any decrease in purchasing power by reason of inflation. Income earned in excess of this 5 percent figure is returned to the portfolio as part of our spending policy; in this fiscal year that amount was $47,000 and reduced revenue before we got to our modest bottom line surplus.

As has been the case in the last few years, endowment funds continued to grow. This results from a combination of contributions and market appreciation. Capital markets have been strong, which pushes up the base on which the 5 percent spending policy is calculated. The details of the endowment assets are shown on the opposite page.

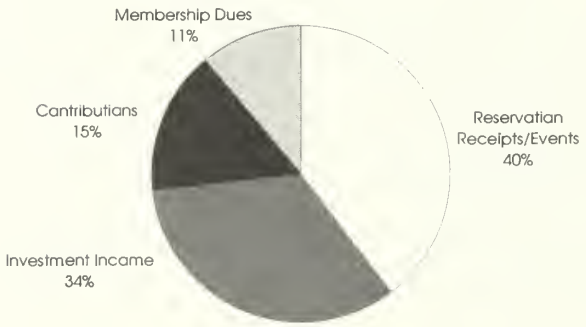
The pie charts below break down the revenues and expenses by category. On the revenue side, you can see how important investment income is.

We had a very solid year from an operating point of view, and the finances of The Trustees of Reservations are in fine shape.

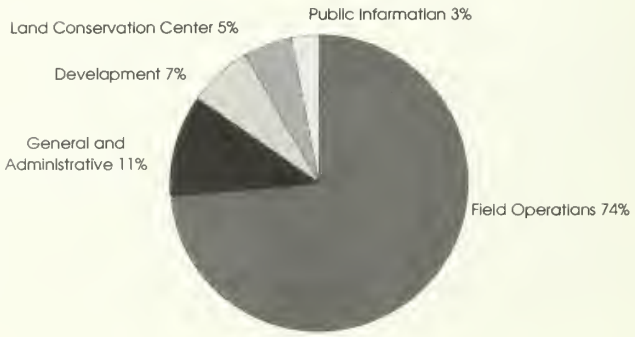
Respectfully submitted,

Peter C. Thompson
Treasurer

Summary of 1993 Revenues



Summary of 1993 Expenses



Operating Fund Results
(In Thousands of Dollars)

	FY 1993	*FY 1992*
Income:		
Reservation Receipts/Events....	$2015	$2040
Investment Income.....	1696	1636
Contributions.....	779	1071
Membership Dues.....	560	518
TOTAL INCOME.....	$5050	$5265
Expenses:		
Field Operations.....	$3729	$3995
General and Administrative.....	558	534
Development.....	343	330
Land Conservation Center.....	273	268
Public Information.....	144	124
TOTAL EXPENSES.....	$5047	$5251
Net Increase/Decrease for Year	3	14

Endowment Market Value in Thousands of Dollars

	FY 1993			*FY 1992*		
	TTOR	*Budd Trusts*	*Total*	*TTOR*	*Budd Trusts*	*Total*
Beginning Balance.....	$22689	$9127	$31816	$19100	$8583	$27683
Contributions.....	1875	--	1875	1745	0	1745
Appreciation (Realized, Unrealized).....	2818	615	3433	1360	544	1904
Other Additions	939	--	939	484	0	484
Total for March 31.....	$28321	$9742	$38063	$22689	$9127	$31816

Note: Complete copies of the audited financial statements are available on request.

Highlights
April 1, 1992 - March 31, 1993

Despite poor weather resulting in revenue shortfalls and tightened budgets, The Trustees can look back on several major areas of accomplishment at the end of 1992-93:

- *a series of new programs on Trustees' properties to raise the conservation awareness of young people;*
- *between the raindrops, successful events in all areas of the state; and*
- *completion of management plans and key planning reports for several major properties.*

From late spring through mid-summer, a succession of rainy weekends dampened visitation to nearly all reservations. In most instances, though, staff forged ahead with scheduled activities, and, for the most part, visitors were appreciative and understanding. Our persistence was rewarded with a few glorious days towards season's end to boost spirits, celebrate special events, and help balance the budget.

When winter arrived, the storms continued, and they were a mixed blessing. A December nor'easter which destroyed several miles of fence and roads at Coskata-Coatue on Nantucket also began the most successful cross-country skiing season in years at Notchview in the Berkshires.

But even with unpredictable weather, property management can be planned and executed in an orderly fashion. To assure that it is done with sensitivity to the natural resources of our reservations, Lisa Vernegaard was hired in the fall as Associate Director for Planning and Ecology. She immediately began putting our Geographic Information System through its paces. This state-of-the-art computer mapping and analysis tool is already improving our ability to document, catalog and display the important attributes of our properties.

While landscape features, historic structures, and rare species are of greatest interest, there are negative attributes to manage as well. This year The Trustees learned from experience how to assess properties for hazardous materials and how complex the removal process can be. Fortunately, the spills we discovered (at Coddings Meadow, an addition to Doane's Falls Reservation in Royalston, and at Ravenswood Park in Gloucester) were minor and were thoroughly cleaned up without incident. We also took steps to avoid contamination elsewhere by completing the removal of all underground oil tanks from our reservations. Lead paint poses a threat as well, and six houses were de-leaded in the past year to protect our staff and their families.

✧ *Western Region*

Regional Supervisor Stan Piatczyc welcomed new employees to several key positions. Mark Baer joined The Trustees as Historic House Administrator for the Berkshires and helped focus attention on the needs of Naumkeag, the Mission House, and the Colonel Ashley House. After helping to organize a highly-successful Crafts Fair at the Bryant Homestead, Cindy Volk succeeded Elsie Racz as Administrator there. Don Reid, the new Warden/Naturalist at Bartholomew's Cobble, built upon Ned Swanberg's strong natural history education programs and the detailed documentation contained in the Cobble's master plan.

✧ *Central Region*

Under Dick O'Brien's supervision, a federally-funded crew of 12 teenagers spent eight weeks clearing trails, hauling brush, and repairing fences on Trustees' properties in the Petersham area. This helped free other staff to increase safety patrols at Doane's Falls and clear the new Coddings Meadow parcel. At The Old Manse in Concord, O'Brien and Barbara Forman worked with the local committee and a range of consultants on a major interpretive decision to present the house as it was during the period 1875-1925.

✧ *Northeast Region*

On either end of the dismal season, Crane Beach witnessed exciting events. In late spring, alert beach employees saved three kayakers from the stormy surf in a dramatic rescue. In August, the clouds parted for a spectacular Sandcastle Day, with sun-starved visitors filling every parking space available and walking in from up to two miles. Between these events, the Crane properties initiated an education program that brought Boston children to the beach each day and also hosted ten "Landmark Volunteers," high-school students who completed several important projects during their two weeks in Ipswich.

Regional Supervisor Wayne Mitton coordinated several major planning efforts. A consultant studied the preservation needs at the Crane properties, set-

ting the stage for major capital projects at the Great House, the Italian Garden and Crane Beach. Long Hill's new superintendent, Lillabeth Wies, will be guided by the historic landscape research and planning reports nearing completion.

The year ended with an all-out effort to reproduce the Stevens-Coolidge Place rose garden at the 1993 New England Spring Flower Show. The long hours spent on this effort by Stevens-Coolidge Place Superintendent Bob Murray and Greg Dobrenchuk resulted in a silver medal award.

✧ *Southeast Region*

Much, but not all, of Tom Foster's planning in the Southeast Region resulted in immediate implementation. The 16-acre McMullan addition had already been well integrated into the Norris Reservation in Norwell when the gala ribbon-cutting celebration occurred in September. A precedent-setting agreement Tom developed with donor Polly Thayer Starr established The Trustees as managers of Weir River Farm, a bequest property in Hingham; by March South Shore Superintendent Al Yalenesian had combined and rearranged buildings and equipment to serve both the farm and neighboring Trustees' properties.

At Noanet Woodlands, the challenge was to negotiate a management plan to allow controlled, compatible use of the property by hikers, horseback riders, and mountain bikers. This arrangement will undoubtedly be adjusted in future years, based on experience and evaluation of impacts.

✧ *Islands Region*

Balancing preservation and access challenged Islands Regional Supervisor Chris Kennedy. A seemingly endless series of meetings resulted in a management plan that federal, state, and local officials all hailed as a model for protecting endangered species while retaining public access. Regional Ecologist Tom Chase continued the critical restoration of sandplain grasslands at Wasque and Long Point, while Menemsha Hills Reservation greeted an enthusiastic crowd celebrating the long-awaited, official opening of this dramatic Vineyard property.

Cape Poge Natural History Tours were also greeted enthusiastically as hundreds gained first-hand exposure to the flora and fauna of the remote reaches of our Chappaquiddick Wildlife Refuge. A similar tour was successfully piloted on Nantucket. During the school year, Tom Chase also introduced a new approach to natural history to Vineyard schools as several hundred students visited Trustees' properties and completed research projects under the auspices of the Claire Saltonstall Education Program.

—Richard T. Howe, Deputy Director for Property Management

A. Dale McMullan, Caroline McMullan Burke and Richard K. McMullan are honored during the opening of McMullan Woods, an addition to the Norris Reservation in Norwell.

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Land Conservation Center

Highlights and Projects Completed
April 1, 1992 - March 31, 1993

With help from committed volunteers and The Trustees' property management staff, the Land Conservation Center carries out a three-part land protection mission. The Center works to protect and enhance The Trustees' existing properties, acquires new properties and restrictions that meet The Trustees' standards, and helps others — landowners, land trusts, and state conservation programs — save and protect special pieces of the Massachusetts landscape.

During this fiscal year, Center staff coordinated the acquisition of two new reservations (680 acres), six additions to existing and future reservations (112.5 acres), and five conservation restrictions (307 acres). It assisted the state's agricultural land preservation program in the protection of 209 acres of productive farmland and forest land important to the integrity of the Bryant Homestead in Cummington. Finally, the Center provided technical assistance and a bridge loan which enabled a new land trust in Holliston to acquire its first property, a 100-acre parcel known as Wenakeening Woods.

Since its founding, The Trustees of Reservations has been a leading advocate and organizer of cooperative open space protection efforts in Massachusetts. In this tradition, the Center has played a formative role in organizing the Massachusetts Land Trust Coalition and the Massachusettts Greenways Council. The Coalition supports the 100+ mostly volunteer land trusts serving local communities throughout Massachusetts, and works for state laws and programs that favor private land conservation. With the help of Hill & Barlow attorney Gregory P. Bialecki, the Land Conservation Center and the Coalition have initiated a *pro bono* Attorney Referral Program to assist land trusts and conservation organizations throughout Massachusetts. Initially, 26 attorneys have accepted the Coalition's invitation to volunteer at least ten hours of service annually. The Greenways Council, which in 1992 held the state's first Greenways Conference, brings together a wide variety of state agencies and non-profit organizations to encourage creation of a linked, statewide network of protected open space.

In 1992, Land Protection Specialist Valerie Talmage completed a one-year study of the compatible goals and mutual interests that could and should bring the fields of archaeology and land conservation together in various cooperative pursuits. The study was funded in part by the National Park Service through the Massachusetts Historical Commission. Conservation restrictions are the ideal mechanism for protecting privately-owned archaeological sites, and the Center is exploring ways to carry this project forward as a logical extension of The Trustees' mission.

An important objective of the Center is to assist the Massachusetts land trust community in developing strong, volunteer-based organizations. To this end, Land Protection Specialist Charles Wyman organized the fourth Massachusetts Land Trust Conference, which drew over 100 people for a day of workshops and discussions. As part of the Center's evolving Land Conservation Leadership Program, funded in part by a challenge grant to the Centennial Campaign by the George Alden Trust, two one-day educational programs for land trust staff and volunteers were sponsored by the Center and the Trust for Public Land. One focused on project selection and management, the other on board and volunteer development.

✧ *Acquisitions of Land*
New Reservations

Ravenswood Park, Gloucester: Transfer of 600 acres of mixed forest and wetland with an extensive system of carriage drives and woodland paths. One of the earliest examples of philanthropic conservation in the United States, Ravenswood was set aside as a public park in 1889 under the will of Samuel Sawyer, a successful Gloucester businessman. The property has been maintained ever since by the volunteer Trustees of Ravenswood Park. Having decided that professional stewardship was needed, the Ravenswood Trustees selected The Trustees of Reservations to own and manage the property, subject to a conservation restriction to be held by Essex County Greenbelt Association. Donated with endowment by the Ravenswood Trustees: John H. Cunningham, Marietta Lynch, Catherine Lastavica, and Fleet Bank of New England. Special thanks to the Massachusetts Field Office of The Nature Conservancy, which provided extensive stewardship recommendations for the property.

The cave-like shelter at Rock House Reservation in West Brookfield was used for many years as a winter camp by Native Americans. Photo by Edwin C. Esleeck.

Rock House Reservation, West Brookfield: Gift of 80 acres of woodland, including a large natural rock shelter formed by glacial tumbling of a granite ledge outcrop. This gift establishes The Trustees' 75th reservation. Features of the property also include a pond, many bedrock outcrops and a balancing rock. The rock shelter was almost certainly used as a winter campsite by Native Americans. While in private ownership, the property had become a well-known local landmark. Its permanent protection by The Trustees has met with enthusiastic local support by the Board of Selectmen and community groups; the Town of West Brookfield cleared an adjacent area of derelict buildings and is allowing The Trustees to construct and maintain the parking area and entrance on this land. Donation with endowment by Walter F. Fullam. Additional funds raised by local subscription.

Additions to Reservations

Bungalow Hill, Coolidge Reservation, Manchester: Gift of 16.2 acres of woodland and massive ledge outcrops as a strategic addition to the Coolidge Reservation. Donated by Essex County Greenbelt Association, subject to a conservation restriction to be held by Greenbelt.

Chapelbrook Reservation, Ashfield: Gifts of two parcels: 28 acres of beaver pond, marsh and upland forest from Edward Preissler and Deborah Thomas of Ashfield, and a 2.3-acre parcel connecting this land with Chapelbrook Reservation, from Michael and Jane McCusker of Northampton. The two parcels protect valuable wildlife habitat and the water quality of Chapel Brook, and offer future trail possibilities.

Doyle Reservation, Leominster: Purchase of an additional 7 acres near the Doyle Reservation in Leominster. This land adds to the 23 acres already owned by The Trustees in this location, which serves as headquarters for the Central Management Region. The parcel includes a hillside field suitable for picnicking, kite flying and sledding. Funds for the purchase donated by Louise Doyle.

Norris Reservation, Norwell: Gift of 16.25 acres of woodland including 575 feet of frontage along the North River, adjacent to the Norris Reservation in Norwell. The gift of "McMullan Woods" significantly expands the Norris Reservation and allows for a beautiful loop trail. Included within the property is a small 19th century boathouse that contributes to the historic and scenic character of this stretch of river. Donated by Richard K. McMullan, A. Dale McMullan and Caroline McMullan Burke. Startup and transaction costs raised through a local campaign.

Sellew Property, New Marlborough: Gift of a 31-acre tract of second-growth forest, including springs, wetlands, and an old farm pond. The property is a key part of the approach to an adjacent, larger property of great conservation value. Donated by Richard Sellew.

Coddings Meadow Overlook, Doane's Falls Reservation, Royalston: Described below as an MLCT project.

✧ *Permanent Conservation Restrictions*

West Branch, Westport River, Westport: Gifts of two conservation restrictions on the eastern shore of the Westport River's West Branch. This brings the total reach of protected shoreline to more than 1,700 feet through The Trustees' partnership with the Westport Land Conservation Trust and West Branch Association. The two restrictions, protecting 10 acres of open field, woodland and salt marsh, will be co-held with the Westport Land Conservation Trust. Donated by Nicholas and Varick Niles and by Mary Elizabeth Katzenbach.

Thornhill Farm, Essex: Gift of a conservation restriction on 57 acres of hayfield, pasture and salt marsh at the edge of the Essex Bay estuary. This verdant farm is a prominent part of one of the most scenic landscapes in Massachusetts, clearly visible from the Stavros Reservation, Crane Wildlife Refuge and Castle Hill. Donated by Lucy Richardson.

Hillhurst, Natick and Wellesley: Gift of a conservation restriction on 54 acres of meadow, oak and pine forest, and wetland comprising the western viewshed of Lake Waban in Wellesley. Donated by Louisa Von Clemm.

Great Island, Yarmouth: Gift of a conservation restriction on 36 acres of the island and barrier beach overlooking Hyannis Harbor and Uncle Robert's Cove. An important archaeological find on adjacent property, thought to have been a Native American village and place of contact with 16th century explorer Bartholomew Gosnold, indicates a high probability of archaeological remains on the restricted parcel. The conservation restriction was carefully drafted to protect the natural features of the parcel while allowing for future professional research of the archaeological resource. Donated by Fayette S. Scheuch.

Maple Hill Farm, Hardwick: Gift of a conservation restriction on 150 acres of agricultural fields, woodlands and beaver pond in the Moose Brook Valley. The property affords extensive views of the hilly country to the east and is a key farm in the valley. Donated by Dr. Jon Liland through the Maple Hill Farm Trust.

✧ *Projects facilitated by the Massachusetts Land Conservation Trust, Inc. (MLCT)*

Since 1976, The Trustees have operated an affiliated land trust to carry out certain transactions in support of The Trustees' conservation efforts. In general, The Trustees employ this affiliate when a portion of an acquisition may have to be sold to defray the purchase costs or when the parcel to be acquired will be transferred to another entity such as a land trust or conservation agency. Staffed by the Land Conservation Center, MLCT is governed by its own board of directors appointed by The Trustees' Standing Committee.

Upland Farm, Cummington: Culminating years of effort, the Land Conservation Center facilitated a complex agreement between dairy farmers Frank and Bernadette Herron and the state's Agricultural Preservation Restriction (APR) Program to protect the majority of this highly scenic farm adjacent to the Bryant Homestead. As a result, 161 acres are now protected by a permanent APR held by the Commonwealth, and The Trustees hold an overlying conservation restriction protecting the scenic qualities of 32 of those acres closest to the Homestead. To help seal the state's commitment, The Trustees, with the strong support of the Bryant Homestead Local Committee, raised $45,000 as its contribution to the purchase price. At year's end, with MLCT's help, the Herrons donated a second APR to the state on an additional 48 acres of the farm.

Coddings Meadow Overlook, Royalston: Purchase of a 14-acre parcel along the Lawrence Brook upstream from Doane's Falls. To be managed as part of Doane's Falls Reservation, Coddings Meadow Overlook is situated at a strategic bend in the brook, affording broad views of extensive wetlands, providing a delightful site for launching canoes and picnicking. Purchased with a loan from the Gordon Abbott, Jr. Land Preservation Fund, to be repaid by local and regional fundraising. With repayment of the loan, MLCT will transfer the parcel to the permanent stewardship of The Trustees.

Wenakeening Woods, Holliston: The Land Conservation Center played a pivotal role in preserving 100 acres of woodland and abandoned farmland along the Chicken Brook in Holliston. The Avery Dennison Manufacturing Company made a generous gift of land to MLCT, which transferred a conservation restriction to The Trustees. MLCT transferred ownership of the parcel to a newly formed non-profit organization, Upper Charles Conservation, Inc., which proceeded with a limited development of three house lots. The proceeds from that project were sufficient to repay a loan from The Trustees' revolving fund made to cover transaction and start-up costs, to reimburse the Center for time and expenses on the project and to establish an endowment for Wenakeening Woods. Donated by the Avery Dennison Manufacturing Company with the staunch support of its Director of Corporate Services, John Rudisill.

—Wesley T. Ward, Deputy Director for Land Conservation

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	FY 1992		***FY 1993***	
	Amount	*Donors*	***Amount***	***Donors***
Annual Appeal	$ 760,934	3,026	**$ 778,292**	**2,981**
Membership	$ 517,592	10,783	**$ 559,547**	**11,105**
Total Annual Giving	$ 1,278,526	13,809	**$ 1,337,839**	**14,086**

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Thorn Hill Farm, on which a conservation restriction was placed this year, is a notable part of the vista from Stavros Reservation in Essex. Photo by David J. Powell.

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